



Career Path

Career Path	Requirements	Reward	Expectations
Consultant	<ul style="list-style-type: none"> Submit at least \$200 in Personal Volume (PV) every rolling 3 months Qualify with \$1,000 in PV 	<ul style="list-style-type: none"> 25% Commission on PV Opportunity to earn free products in Happy Start incentive for new consultants \$50 one time bonus for every new PEQA 	<ul style="list-style-type: none"> Book Sell Sponsor
Senior Consultant	<ul style="list-style-type: none"> 2-4 Personally Enrolled, Qualified and Active Consultants (PEQA) Submit \$200 PV every rolling 3 months 	<ul style="list-style-type: none"> 25% Commission on PV 3% Override on PEQA \$50 one time bonus for every new PEQA 	<ul style="list-style-type: none"> Same as Consultant Engage New Consultants to Book, Sell & Sponsor
Director	<ul style="list-style-type: none"> 4+ PEQA Consultants (Roll-ups do not count) Submit \$1,000 in PV every month Minimum of \$4,000 Team Sales (PV + Generation 1 sales) Promotion occurs the month following DIQ month* if requirements are met 	<ul style="list-style-type: none"> 25% Commission on PV 5% Personal Sales Bonus 3% Generation 1 Override Bonus 2% Generation 2 Override Bonus \$1,000 Director Promotion Bonus** \$1,000 Leadership Development Bonus*** \$50 one time bonus for every new PEQA 	<ul style="list-style-type: none"> Same as Consultant Train your Generation 1 team members, including hosting team meetings Communicate with your team Recognize your team Develop your team
Senior Director	<ul style="list-style-type: none"> 4+ PEQA Consultants (Roll-ups do not count) 2 "Paid At" Generation 1 Directors Submit \$1,000 in PV every month Minimum of \$4,000 Team Sales and a minimum \$15,000 in (PV + G1 + G2) sales 	<ul style="list-style-type: none"> 30% Commission on PV 5% Personal Sales Bonus 5% Generation 1 Override Bonus 3% Generation 2 Override Bonus 2% Generation 3 Override Bonus \$1,000 Senior Dir Promotion Bonus** \$1,000 Leadership Development Bonus*** \$50 one time bonus for every new PEQA 	<ul style="list-style-type: none"> Same as Director
Executive Director	<ul style="list-style-type: none"> 4+ PEQA Consultants (Roll-ups do not count) 4 "Paid At" Generation 1 Directors Submit \$1,000 in PV every month Minimum of \$4,000 Team Sales and a minimum \$25,000 in (PV + G1 + G2 + G3) sales 	<ul style="list-style-type: none"> 30% Commission on PV 7% Personal Sales Bonus 7% Generation 1 Override Bonus 3% Generation 2 Override Bonus 2% Generation 3 Override Bonus \$5,000 Executive Dir Promotion Bonus** Up to \$5,000 Leadership Development Bonus*** \$50 one time bonus for every new PEQA 	<ul style="list-style-type: none"> Same as Senior Director
Senior Executive Director	<ul style="list-style-type: none"> 4+ PEQA Consultants (Roll ups do not count) 8 "Paid At" Generation 1 Directors Submit \$1,000 in PV every month Minimum of \$4,000 Team Sales and a minimum \$40,000 in (PV + G1 + G2 + G3) sales 	<ul style="list-style-type: none"> 35% Commission on PV 9% Personal Sales Bonus 9% Generation 1 Override Bonus 3% Generation 2 Override Bonus 2% Generation 3 Override Bonus \$10,000 Sr Exec Dir Promotion Bonus** Up to \$10,000 Leadership Development Bonus*** \$50 one time bonus for every new PEQA 	<ul style="list-style-type: none"> Same as Executive Director

* DIQ (Director In Qualification) Month - The first month a Consultant meets all Director Promotion Qualifications. Title and pay structure will change the month following DIQ.

**A one-time Director Bonus is earned when all Director Qualifications are met for the first 3 consecutive months following the DIQ month.

***Developing Director bonuses are paid when you promote new Directors and above and meet the "Paid At" requirements of your current title during the first three months for the upper-level Director.

Generation 1 - G1 All Consultants under a Director, down to and including the next Director

Generation 2 - G2 All Consultants and Directors who are under a G1 Director, down to and including the next Director

Generation 3 - G3 All Consultants and Directors who are under a G2 Director, down to and including the next Director

"Paid At" Title - This is the title you maintained during the prior month. You must continue to maintain your "Qualified" requirements in order to be paid at your title. See specific requirements above for each title.

The Career Path is subject to change at any time at the sole discretion of Everything Happy LLC.